

Commercial Agency

Our agency team aims to deliver first class results for our clients by drawing on our experience and exceptional market knowledge across all commercial property sectors.



Landlord Services

Acting for a wide range of commercial landlords, whether it be institutional funds, property companies or local investors / developers, FG Burnett provides advice relative to the successful disposal, whether by sale or lease of our clients' commercial property. This may be in the retail, office or industrial sector, but also in other specialist areas such as licenced or leisure premises or commercial or residential development sites. Our expertise and access to the most up to date market information, ensures that we are aware of occupier requirements and are best placed to ensure that the terms agreed are market driven and the best that we can achieve for the client in the particular circumstances.

Using social media to promote our clients' properties, alongside traditional methods of marketing, ensures that our client's properties benefit from a wide exposure to a local and national market.

Our retail team is active on a national basis, whilst our office and industrial agents have been at the forefront of some of the largest office and industrial transactions to have occurred in the North East of Scotland.

Tenant Services

Our agency team has acted in some of the largest and most complex property acquisition transactions and negotiations. Advising many of the multi national energy companies in their property acquisitions and providing strategic portfolio advice, our agents have added significant value to our clients in not only ensuring that they successfully acquire their preferred property, but also on the best terms available. This can range from a start to finish pre-let acquisition on a new build, where in-put into design, specification and design is required in addition to the negotiation of commercial terms, but also a comprehensive market search facility where the client is presented with a range of marketed, but also off market options which would fulfil their pre-determined search criteria, attendance at viewings, providing financial appraisals, advice on shortlist, negotiating terms and liaising with our clients solicitor until missives are concluded.

We aim to add value at every step of this process by unearthing all opportunities and using our extensive market knowledge to enable the best terms to be secured.

Having professional representation in a property acquisition will add value whether it be a saving in management time, but more importantly directly on the bottom line due to our market knowledge enabling us to negotiate the best terms.

Expertise

Our agency team is vastly experienced. Each sector, office, industrial and retail being headed up by an Executive Director, specialising in their respective sphere, who maintain a hands on approach.

Other Services

It is essential that we draw on our multi-disciplinary team of building surveyors and rating specialists to provide a holistic service to property disposal and acquisition, whether it be advice on pre-sale works, schedules of condition or fabric appraisals in addition to an analysis of rating liabilities to understand what reliefs may be available to occupiers, which may assist in both a disposal instruction or assist in determining a preferred property from an acquisition perspective.

A collaborative approach is adopted to ensure optimal outcome.

TO FIND OUT MORE

Graeme Nisbet
BLE (Hons) MRICS
Director

t 01224 597532
m 07900 205206
e graeme.nisbet@fgburnett.co.uk